

Sales Statistics by Area

For 1/1/2013 To 12/31/2013

| | Units | Volume | Average Sale Price | Median Sale Price | Avg. Diff. SP to LP | Avg. ADOM | Avg. CDOM |
|-------------------|-------|---------------|-----------------------|----------------------|------------------------|--------------|--------------|
| All sold listings | 524 | \$253,523,289 | \$483,823 | \$200,000 | -\$64,206 | 442 | 474 |
| Non Co-op Sales | 379 | \$191,977,835 | \$506,538 | \$199,999 | -\$57,425 | 439 | 473 |
| Co-op Sales | 145 | \$61,545,454 | \$424,451 | \$200,000 | -\$81,929 | 451 | 478 |

| Property Type/Area | Units | Volume | Average Sale Price | Median Sale Price | Avg. Diff. SP to LP | Avg. ADOM | Avg. CDOM |
|----------------------|-------|--------------|-----------------------|----------------------|------------------------|--------------|--------------|
| Condos | 151 | \$45,780,636 | \$303,183 | \$200,000 | -\$36,787 | 492 | 470 |
| Bay of Dreams | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Cd. Constitución | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Constitucion | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL Cor-Inland | 4 | \$542,000 | \$135,500 | \$111,500 | -\$3,238 | 291 | 266 |
| CSL-Beach & Marina | 43 | \$15,955,768 | \$371,064 | \$235,000 | -\$37,591 | 460 | 436 |
| CSL-Centro | 4 | \$570,000 | \$142,500 | \$117,500 | -\$18,000 | 271 | 269 |
| CSL-Corr. Oceanside | 8 | \$1,643,000 | \$205,375 | \$164,500 | -\$53,675 | 476 | 453 |
| CSL-North | 1 | \$112,000 | \$112,000 | \$112,000 | -\$3,000 | 149 | 149 |
| East Cape North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| East Cape South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Ejidos | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Centenario | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Sargento | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Excondido South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Insurgentes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| La Paz City | 3 | \$387,250 | \$129,083 | \$122,500 | -\$25,417 | 295 | 292 |
| La Ventana | 1 | \$118,600 | \$118,600 | \$118,600 | -\$72 | 80 | 80 |
| LaPaz Beach | 15 | \$2,281,585 | \$152,106 | \$129,000 | -\$228 | 252 | 247 |
| Loreto | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Los Planes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mag Bay | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mid Pacific | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mulege | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Nopolo | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| North Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Juan de la Costa | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Pedro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Inland | 6 | \$2,810,000 | \$468,333 | \$323,750 | -\$32,817 | 543 | 515 |
| SJD Corr-Oceanside | 6 | \$5,225,000 | \$870,833 | \$267,500 | -\$134,150 | 608 | 525 |
| SJD-Beachside | 22 | \$7,019,000 | \$319,045 | \$284,500 | -\$70,173 | 450 | 429 |
| SJD-Centro | 1 | \$75,000 | \$75,000 | \$75,000 | -\$4,900 | 1181 | 1181 |
| SJD-East | 3 | \$2,270,000 | \$756,667 | \$760,000 | -\$60,000 | 1319 | 1319 |
| SJD-Inland/Golf | 32 | \$6,291,433 | \$196,607 | \$149,500 | -\$16,024 | 655 | 633 |

| | | | | | | | |
|----------------------|-----|---------------|-------------|-------------|------------|-----|-----|
| SJD-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| South Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Houses | 212 | \$167,500,888 | \$790,099 | \$282,500 | -\$125,236 | 368 | 430 |
| Bay of Dreams | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Cd. Constitución | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Constitucion | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL Cor-Inland | 52 | \$14,731,450 | \$283,297 | \$229,500 | -\$21,057 | 288 | 346 |
| CSL-Beach & Marina | 13 | \$20,400,000 | \$1,569,231 | \$900,000 | -\$242,231 | 368 | 516 |
| CSL-Centro | 3 | \$674,000 | \$224,667 | \$220,000 | -\$38,333 | 300 | 299 |
| CSL-Corr. Oceanside | 24 | \$22,469,500 | \$936,229 | \$695,000 | -\$211,250 | 436 | 482 |
| CSL-North | 3 | \$99,978 | \$33,326 | \$42,083 | -\$5,407 | 455 | 443 |
| East Cape North | 13 | \$5,433,500 | \$417,962 | \$435,000 | -\$34,423 | 338 | 387 |
| East Cape South | 8 | \$1,482,900 | \$185,362 | \$201,000 | -\$20,312 | 578 | 577 |
| Ejidos | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Centenario | 7 | \$1,043,000 | \$149,000 | \$130,000 | -\$9,129 | 246 | 224 |
| El Sargento | 1 | \$210,000 | \$210,000 | \$210,000 | -\$59,000 | 278 | 279 |
| Excondido South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Insurgentes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| La Paz City | 11 | \$2,398,000 | \$218,000 | \$230,000 | -\$30,809 | 158 | 155 |
| La Ventana | 1 | \$100,000 | \$100,000 | \$100,000 | -\$15,000 | 574 | 574 |
| LaPaz Beach | 3 | \$948,000 | \$316,000 | \$370,000 | -\$48,333 | 309 | 371 |
| Loreto | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Los Planes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mag Bay | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mid Pacific | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mulege | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Nopolo | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| North Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific North | 7 | \$1,636,000 | \$233,714 | \$205,000 | -\$23,000 | 650 | 679 |
| Pacific South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Juan de la Costa | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Pedro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Inland | 13 | \$12,286,000 | \$945,077 | \$325,000 | -\$145,069 | 278 | 301 |
| SJD Corr-Oceanside | 25 | \$65,615,000 | \$2,624,600 | \$2,300,000 | -\$465,560 | 437 | 626 |
| SJD-Beachside | 1 | \$1,200,000 | \$1,200,000 | \$1,200,000 | -\$290,000 | 429 | 427 |
| SJD-Centro | 3 | \$409,760 | \$136,587 | \$148,760 | -\$17,040 | 117 | 333 |
| SJD-East | 8 | \$12,382,000 | \$1,547,750 | \$1,686,000 | -\$171,250 | 661 | 742 |
| SJD-Inland/Golf | 6 | \$2,588,000 | \$431,333 | \$422,000 | -\$52,089 | 305 | 286 |
| SJD-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| South Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Townhouses | 3 | \$5,425,000 | \$1,808,333 | \$2,300,000 | -\$231,667 | 401 | 388 |
| Bay of Dreams | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Cd. Constitución | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Constitucion | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL Cor-Inland | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-Beach & Marina | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-Centro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |

| | | | | | | | |
|----------------------|-----|--------------|-------------|-------------|------------|-----|-----|
| CSL-Corr. Oceanside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| East Cape North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| East Cape South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Ejidos | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Centenario | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Sargento | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Excondido South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Insurgentes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| La Paz City | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| La Ventana | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| LaPaz Beach | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Loreto | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Los Planes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mag Bay | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mid Pacific | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mulege | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Nopolo | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| North Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Juan de la Costa | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Pedro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Inland | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Oceanside | 3 | \$5,425,000 | \$1,808,333 | \$2,300,000 | -\$231,667 | 401 | 388 |
| SJD-Beachside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Centro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-East | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Inland/Golf | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| South Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Land | 144 | \$30,145,765 | \$209,346 | \$87,500 | -\$1,510 | 477 | 512 |
| Bay of Dreams | 4 | \$80,000 | \$20,000 | \$20,000 | -\$5,000 | 307 | 306 |
| Cd. Constitución | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Constitucion | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL Cor-Inland | 9 | \$804,900 | \$89,433 | \$80,000 | -\$24,667 | 391 | 428 |
| CSL-Beach & Marina | 10 | \$2,228,750 | \$222,875 | \$179,500 | -\$31,670 | 369 | 636 |
| CSL-Centro | 2 | \$98,050 | \$49,025 | \$49,025 | -\$4,975 | 590 | 581 |
| CSL-Corr. Oceanside | 3 | \$405,000 | \$135,000 | \$90,000 | -\$11,167 | 467 | 456 |
| CSL-North | 1 | \$131,000 | \$131,000 | \$131,000 | -\$19,000 | 95 | 35 |
| East Cape North | 11 | \$1,958,000 | \$178,000 | \$65,000 | -\$108,364 | 666 | 714 |
| East Cape South | 27 | \$2,225,800 | \$82,437 | \$47,000 | -\$11,791 | 822 | 847 |
| Ejidos | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Centenario | 4 | \$176,966 | \$44,242 | \$39,483 | -\$9,250 | 235 | 226 |
| El Sargento | 1 | \$39,000 | \$39,000 | \$39,000 | -\$6,000 | 462 | 462 |
| Excondido South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Insurgentes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |

| | | | | | | | |
|----------------------|----|-------------|-----------|-----------|------------|-----|-----|
| La Paz City | 4 | \$258,000 | \$64,500 | \$54,500 | -\$2,000 | 230 | 228 |
| La Ventana | 1 | \$32,000 | \$32,000 | \$32,000 | -\$15,500 | 436 | 436 |
| LaPaz Beach | 3 | \$213,000 | \$71,000 | \$34,000 | +\$8,780 | 344 | 342 |
| Loreto | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Los Planes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mag Bay | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mid Pacific | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mulege | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Nopolo | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| North Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific North | 11 | \$368,800 | \$33,527 | \$27,000 | -\$1,699 | 496 | 408 |
| Pacific South | 4 | \$67,000 | \$16,750 | \$19,000 | -\$1,000 | 590 | 559 |
| San Juan de la Costa | 1 | \$60,000 | \$60,000 | \$60,000 | -\$7,500 | 466 | 420 |
| San Pedro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Inland | 11 | \$3,314,999 | \$301,364 | \$215,000 | -\$54,750 | 369 | 347 |
| SJD Corr-Oceanside | 7 | \$3,805,000 | \$543,571 | \$325,000 | -\$132,143 | 326 | 313 |
| SJD-Beachside | 3 | \$525,000 | \$175,000 | \$175,000 | -\$75,000 | 170 | 150 |
| SJD-Centro | 2 | \$175,000 | \$87,500 | \$87,500 | -\$5,000 | 740 | 734 |
| SJD-East | 18 | \$7,326,500 | \$407,028 | \$187,500 | -\$55,806 | 360 | 494 |
| SJD-Inland/Golf | 5 | \$825,000 | \$165,000 | \$129,000 | -\$37,400 | 193 | 185 |
| SJD-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| South Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Commercial | 1 | \$840,000 | \$840,000 | \$840,000 | -\$110,000 | 58 | 278 |
| Bay of Dreams | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Cd. Constitución | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Constitucion | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL Cor-Inland | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-Beach & Marina | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-Centro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-Corr. Oceanside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| East Cape North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| East Cape South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Ejidos | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Centenario | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Sargento | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Excondido South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Insurgentes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| La Paz City | 1 | \$840,000 | \$840,000 | \$840,000 | -\$110,000 | 58 | 278 |
| La Ventana | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| LaPaz Beach | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Loreto | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Los Planes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mag Bay | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mid Pacific | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mulege | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Nopolo | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |

| | | | | | | | |
|----------------------|---|-------------|-------------|-------------|-----------|-----|-----|
| North Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Juan de la Costa | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Pedro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Inland | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Oceanside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Beachside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Centro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-East | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Inland/Golf | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| South Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Business | 1 | \$1,150,000 | \$1,150,000 | \$1,150,000 | -\$49,000 | 506 | 686 |
| Bay of Dreams | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Cd. Constitución | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Constitucion | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL Cor-Inland | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-Beach & Marina | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-Centro | 1 | \$1,150,000 | \$1,150,000 | \$1,150,000 | -\$49,000 | 506 | 686 |
| CSL-Corr. Oceanside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| East Cape North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| East Cape South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Ejidos | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Centenario | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Sargento | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Excondido South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Insurgentes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| La Paz City | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| La Ventana | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| LaPaz Beach | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Loreto | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Los Planes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mag Bay | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mid Pacific | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mulege | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Nopolo | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| North Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Juan de la Costa | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Pedro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Inland | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Oceanside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Beachside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Centro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |

| | | | | | | | |
|----------------------|----|-------------|-----------|-----------|-----------|-----|-----|
| SJD-East | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Inland/Golf | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| South Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Fractional | 10 | \$2,402,000 | \$240,200 | \$170,000 | -\$42,790 | 758 | 897 |
| Bay of Dreams | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Cd. Constitución | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Constitucion | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL Cor-Inland | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-Beach & Marina | 8 | \$2,147,000 | \$268,375 | \$180,000 | -\$50,862 | 868 | 923 |
| CSL-Centro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-Corr. Oceanside | 2 | \$255,000 | \$127,500 | \$127,500 | -\$10,500 | 320 | 793 |
| CSL-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| East Cape North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| East Cape South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Ejidos | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Centenario | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Sargento | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Excondido South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Insurgentes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| La Paz City | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| La Ventana | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| LaPaz Beach | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Loreto | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Los Planes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mag Bay | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mid Pacific | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mulege | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Nopolo | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| North Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Juan de la Costa | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Pedro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Inland | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Oceanside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Beachside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Centro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-East | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Inland/Golf | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| South Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| MultiFamily | 2 | \$279,000 | \$139,500 | \$139,500 | -\$19,750 | 615 | 732 |
| Bay of Dreams | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Cd. Constitución | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Constitucion | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL Cor-Inland | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |

| | | | | | | | |
|----------------------|---|-----------|-----------|-----------|-----------|-----|-----|
| CSL-Beach & Marina | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-Centro | 1 | \$129,000 | \$129,000 | \$129,000 | -\$10,000 | 343 | 585 |
| CSL-Corr. Oceanside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| CSL-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| East Cape North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| East Cape South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Ejidos | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Centenario | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| El Sargento | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Excondido South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Insurgentes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| La Paz City | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| La Ventana | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| LaPaz Beach | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Loreto | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Los Planes | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mag Bay | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mid Pacific | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Mulege | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Nopolo | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| North Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| Pacific South | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Juan de la Costa | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| San Pedro | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Inland | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD Corr-Oceanside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Beachside | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Centro | 1 | \$150,000 | \$150,000 | \$150,000 | -\$29,500 | 887 | 880 |
| SJD-East | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-Inland/Golf | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| SJD-North | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |
| South Shore | 0 | \$0 | \$0 | \$0 | \$0 | NA | NA |

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